



# About OneAmerica Securities, Inc.

OneAmerica Securities, Inc. is a full-service broker/dealer and registered investment advisor that offers stock and bond trading, mutual funds, variable annuities, variable life insurance, fee-based asset management and fee-based financial planning. OneAmerica Securities, Inc. is a wholly owned subsidiary of American United Life Insurance Company® (AUL), a OneAmerica® company.

## Products and services

The list of products currently available through OneAmerica Securities includes stocks, corporate and municipal bonds, mutual funds, variable annuities, variable life insurance, direct participation programs, negotiable certificates of deposit, fee-based financial planning and fee-based asset management.

In addition to these products, OneAmerica Securities offers planning programs for pre- and post-retirement, estate preservation, college, small business and general financial planning. Other services available include online account access, check-writing services, consolidated statements and complete cash management accounts (including debit cards, check-writing, cost-basis reporting and more).

## Common values and objectives

As a OneAmerica company, OneAmerica Securities strives to uphold the core values of achievement, stewardship, partnership, integrity, responsiveness and excellence. These values are reflected in the attitudes and goals of its representatives, as the organization strives to build and achieve not only a personal relationship with clients, but also long-lasting friendships.

## Financial highlights

### 2018 AUL statutory year-end highlights

Total assets	\$28 billion
Premium and other income	\$4.1 billion
Total surplus (including Asset Valuation Reserve)	\$1.2 billion
Net investment income	\$564.1 million
Statutory pre-tax net gain	\$19.9 million

### 2018 OneAmerica GAAP year-end highlights

Assets under administration	\$77.2 billion
Revenue	\$2.2 billion
Equity	\$2.2 billion
Net investment income	\$936 million
Net income	\$132.5 million

*Financial results are produced according to Generally Accepted Accounting Principles (GAAP). These consolidated results include OneAmerica Financial Partners, Inc. and its subsidiaries. Assets under administration includes total GAAP assets plus assets administered by OneAmerica companies including McCready and Keene, Inc. and OneAmerica Retirement Services LLC.*

## About OneAmerica®

A national provider of insurance and financial services for more than 140 years, the companies of OneAmerica help customers build and protect their financial futures.

OneAmerica offers a variety of products and services to serve the financial needs of their policyholders and customers. These products include retirement plan products and recordkeeping services, individual life insurance, annuities, asset-based long-term care solutions and employee benefit plan products.

Products are issued and underwritten by the companies of OneAmerica and distributed through a nationwide network of employees, agents, brokers and other sources that are committed to providing value to our customers.

To learn more about our products, services and the companies of OneAmerica, visit [OneAmerica.com/companies](http://OneAmerica.com/companies).

**Note:** Securities offered through OneAmerica Securities, Inc., a Registered Investment Advisor, Member FINRA, SIPC.